

Online Library Why Do  
Smart People Make Such  
Stupid Mistakes A Practical  
Negotiation Guide To More  
Profitable Client  
Relationships for Marketing  
And Communication Teams  
And Professional Service

# Why Do Smart People Make Such Stupid Mistakes A Practical Negotiation Guide

People

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Online Library Why Do  
Smart People Make Such  
**To More Profitable  
Client  
Relationships for  
Marketing And  
Communication Teams**

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And Professional Service  
People

Online Library Why Do  
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**Stupid Mistakes A Practical  
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Service People**

Yeah, reviewing a books why  
do smart people make such  
stupid mistakes a practical  
negotiation guide to more

And Professional Service  
People

Online Library Why Do Smart People Make Such Profitable Client Relationships for Marketing and Communication Teams and Professional Service People could build up your near friends listings. This is just one of the solutions for you to be successful. As

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understood, achievement does  
not suggest that you have  
Negotiation Guide To More  
astounding points.  
Profitable Client

Relationships for Marketing  
as contract even more than  
And Communication Teams  
extra will manage to pay for  
And Professional Service  
each success. bordering to,

People *Page 5/96*

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professional service people  
can be taken as well as  
picked to act.

**How do smart people make  
smart decisions? | Gerd  
Gigerenzer | TEDxNorrköping**  
~~Why smart people make stupid~~

People

*Page 7/96*

Online Library Why Do  
Smart People Make Such  
~~Stupid Mistakes~~ | ~~BBC Ideas~~ Practical

Why are Smart People So  
Dumb? ~~5 Things Smart People~~  
~~Never Do~~ Why Do Intelligent  
People do Stupid Things? **9**

**BOOKS THAT HAVE MADE ME**  
**SMARTER** | ~~DamonAndJo~~ Science  
Explains Why Very

People *Page 8/96*



Online Library Why Do  
Smart People Make Such  
Intelligent People A Prefer To  
Be Alone **Rick and Morty: The  
World Hates Smart People The  
10 Things Only Smart People  
Do**

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Gillian Tett: Why Smart  
People Make Dumb Decisions |  
WIRED11 Surprising

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Smart People Make Such  
Personality Traits of Highly  
Intelligent People Simple  
Habit That Will Make You  
Incredibly Smart! No Reading  
Required! How To Be More  
Attractive By Improving Your  
Personality People Who Like  
To Be Alone Have These 12  
People

Online Library Why Do  
Smart People Make Such  
Special Personality Traits

15 Signs You're An INFJ -  
The World's Rarest  
Personality Type 10 Weird  
Signs of Highly Intelligent  
People Not Found in Average  
Guys **8 Struggles of Being a**  
**Highly Intelligent Person**

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Smart People Make Such

**Jordan Peterson: Advice for  
Hyper-Intellectual People 12**

~~Shocking Habits of~~

~~Successful People Surprising~~

~~Signs That You May Be Way~~

~~Smarter Than Most People 14~~

**Signs You Are Smarter Than**

**Most People**

Online Library Why Do  
Smart People Make Such  
9 Signs You're Much Smarter  
Than You Think

---

Can You Make Yourself  
Smarter?

---

The Common Character Trait  
of Geniuses | James Gleick |  
Big Think Book Smart vs.  
Street Smart **10 Problems**

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Smart People Make Such  
**Only Intelligent People Have**  
~~15 Reasons Why Highly~~  
~~Intelligent People Struggle~~  
~~With Love 10 Exercises~~  
~~That'll Make You Smarter In~~  
~~a Week Why Intelligent~~  
~~People Tends To Be Unhappy?~~  
~~| (Animated) Your Brain vs~~  
People *Page 14/96*

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Smart People Make Such  
*Genius Brain - How Do They  
Compare Why Do Smart People  
Make*

3. They make friends with their faults. Intelligent people are typically very self-aware, so they've become conscious of their

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faults. And, while it's very difficult not to kick themselves over these faults at first, over time, they learn how to navigate and come to terms with them. In this way, they become very comfortable in their own



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*Negotiation Guide To More  
Extremely Intelligent People  
Do These 9 Things on a ...*

Smart people make smart  
decisions and that's the  
most important factor in how  
things turn out for you. One

People

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Smart People Make Such  
of the smartest choices  
you'll ever make is to seek  
out smart people in your  
work...

Relationships for Marketing  
*10 Behaviors of Smart People*  
- Entrepreneur

Smart people are clever

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Stupid Mistakes A Practical  
enough to know how much they  
don't know. In real life  
Negotiation Guide To More  
this means it's actually the  
Profitable Client  
brightest who are often the  
Relationships for Marketing  
most tormented by doubt and  
And Communication Teams  
they're also the most likely  
to...

And Professional Service  
People

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*10 Problems Only Smart People Have | Inc.com*  
Smart people tend to undervalue the opinions of others, which means they have trouble believing that anyone is qualified to give them useful feedback,"

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Profitable Client  
Relationships for Marketing  
And Communication Teams  
And Professional Service  
People

Bradberry wrote. "Not only  
does this tendency...

*Why clever people make more  
stupid mistakes than most*

Being smart is a huge leg up  
in life, but it's not a

Online Library Why Do  
Smart People Make Such  
golden ticket. Intelligent  
people, despite their  
natural gifts, can, and  
often do, end up stalled in  
their careers and unhappy in  
their . . .

7 *Stupid Mistakes Smart*  
*People* *Page 22/96*

# Online Library Why Do Smart People Make Such

*People Make | Inc.com*

Intelligent people like to be aware of all the pros and cons before making a

decision. Knowing these can often stop them from making a decision altogether.

That's because they over-

People

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Smart People Make Such  
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analyze and let potential  
“what if” scenarios get the  
better of them.

5 Struggles Only Highly  
Intelligent People Suffer  
From

Smart people are prized by



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Profitable Client  
Relationships For Marketing  
And Communication Teams  
And Professional Service  
People

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Smart People Make Such  
completely alien to our  
evolutionary ancestors.

*20 Notorious Problems of  
Smart People - Limitless  
Mindset*

Here's why: 1. You're  
liberated in your own

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Stupid Mistakes, A Practical  
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Profitable Client  
Relationships for Marketing  
And Communication Teams  
And Professional Service  
People

speech, thoughts, and  
actions, which can be  
contrary to those of your  
“friends.” You have a  
strong mindset and values.  
Your mind isn't limited and  
you always have something to  
say. You think differently

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Relationships  
9 Reasons Why Intelligent  
People Have Fewer Friends  
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And Professional Service  
People

to others but you're not  
bothered by their opinions  
on it. 2.

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motivate and help others.  
Negotiation Guide To More  
They do this because they  
Profitable Client  
are not afraid of being  
Relationships for Marketing  
overshadowed. They have a  
And Communication Teams  
healthy level of confidence  
And Professional Service  
and are smart enough to  
People accurately ...

People

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# Online Library Why Do Smart People Make Such Stupid Mistakes? A Practical Negotiation Guide To More Profitable Client Relationships for Marketing And Communication Teams And Professional Service People

*5 habits of stupid people that smart people don't have*

Intelligent people don't always do the right thing. The use of opium dates back to about 5,000 years ago, and the earliest reference

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Stupid Mistakes? Practical  
to the pharmacological use  
of cannabis is in a book  
Negotiation Guide To More  
written . . .

Profitable Client

Why Intelligent People Use  
More Drugs | Psychology  
And Communication Teams  
Today

Bright and intelligent

People

Online Library Why Do Smart People Make Such Stupid Mistakes A Practical Negotiation Guide To More Profitable Client Relationships Marketing And Communication Teams And Professional Service People

people know how to pick themselves up and make a comeback. They work on their confidence and don't expect things to get easier. Smart people love challenges and the thrill that comes from overcoming an obstacle.



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Smart People Make Such  
Stupid Mistakes? A Practical  
Having some downtime is  
refreshing, but confronting  
and tackling new problems is  
what they live for.

Relationships for Marketing  
*20 Things Smart People Don't  
Do (And What They Do  
Instead)*

People

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Online Library Why Do Smart People Make Such Stupid Mistakes A Practical Negotiation Guide To More Profitable Client Relationships For Marketing And Communication Teams And Professional Service People

Smart people are aware that skills such as effective communication or selling can only be acquired through actual time with clients and colleagues in that specific field. They are eager to get out...

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*The 10 Things Really Smart  
People Do - Elite Daily*

Why Do Smart People Make  
Such Stupid Mistakes? is a  
practical negotiation guide  
to more profitable client  
relationships for marketing

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Smart People Make Such  
Stupid Mistakes A Practical  
and communication agencies,  
sales teams and professional  
Negotiation Guide To More  
service people. The Learning  
Profitable Client  
Store. Shop books,  
Stationery, devices and  
Relationships for Marketing  
other learning essentials.  
And Professional Service  
People

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*Why Do Smart People Make  
Such Stupid Mistakes?: A ...*  
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And Communication Teams  
And Professional Service  
People

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make important decisions,  
which are magnified within  
the organization. When a CEO  
makes a bad decision,  
everyone in the organization  
knows about it. The second  
way of looking at the  
question involves

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Stupid Mistakes A Practical  
considering how  
organizations search for  
Negotiation Guide To More  
answers to business  
Profitable Client  
problems.

Relationships for Marketing  
*Why Smart People Make Stupid  
And Communication Teams  
Decisions*

Intelligence has been a  
And Professional Service

People *Page 39/96*

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prized human trait for a long time. When we think of smart people, we know that they typically earn more money, attend school for longer, and have an easier time managing all of the troubles we face in life.



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They seem to have more  
common sense and see things  
that will happen over the  
long term.

*20 Common Characteristics of  
Highly Intelligent People*

Hence, the tendency to do

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Smart People Make Such  
Stupid Mistakes A Practical  
people into the workplace.  
Negotiation Guide To More  
Consider some of the most  
Profitable Client  
common ways in which smart  
Relationships for Marketing  
people manage to shoot  
themselves in the foot. 1.

8 Ways Smart People Act

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People

Online Library Why Do  
Smart People Make Such  
*Stupid* - Forbes A Practical  
Intelligent people are still  
just people with the same  
flaws as everyone else, so  
they can absolutely do  
things without thinking them  
through properly, forget  
things, or just mess up

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People

because of pride, ego, or  
laziness, because they are  
tired, or for a million  
other reasons.

*Why do intelligent people  
make foolish mistakes? -*

*Quora*

Online Library Why Do  
Smart People Make Such  
Even smart people are prone  
to making mistakes when it  
comes to financial products  
and services. People  
normally find it easier to  
think about things they know  
well and that are  
physically...

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Profitable Client Relationships for Marketing And Communication Teams And Professional Service People

Make the most of your creative and intellectual gifts by overcoming the unique challenges they bring with this guide by the

Online Library Why Do Smart People Make Such Stupid Mistakes A Practical Psychology. Many smart and creative people experience unique challenges as a result of their valuable gifts. These can range from anxiety and over-thinking to mania, depression, and

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despair. In Why Smart People Hurt, creativity coach Dr. Eric Maisel pinpoints these often-devastating challenges and offers solutions based on the groundbreaking principles and practices of natural psychology. Are you



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Online Library Why Do Smart People Make Such Stupid Mistakes, Dr. Maisel will teach you how to stop searching for meaning and create it for yourself. In Why Smart People Hurt, you will find:

- Evidence that you are not alone in your struggles
- Strategies for

People

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Smart People Make Such  
Coping with a brain that  
goes into overdrive at the  
drop of a hat · Questions  
that will help you create  
your own personal roadmap to  
a calm and meaningful life  
Doing well with money isn't  
People

Online Library Why Do Smart People Make Such Stupid Mistakes A Practical Negotiation Guide To More Profitable Client Relationships for Marketing Money-investing, personal finance, and business decisions-is typically

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taught as a math-based  
field, where data and  
formulas tell us exactly  
what to do. But in the real  
world people don't make  
financial decisions on a  
spreadsheet. They make them  
at the dinner table, or in a

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People

meeting room, where a personal history, your own unique view of the world, ego, pride, marketing, and odd incentives are scrambled together. In *The Psychology of Money*, award-winning author Morgan Housel shares

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19 stupid mistakes exploring  
the strange ways people  
think about money and  
teaches you how to make  
better sense of one of  
life's most important  
topics.

People

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Even people with great  
intelligence and great  
Negotiation Guide To More  
experience can fall victim  
Profitable Client  
to bad choices. The only way  
Relationship for Marketing  
to avoid those bad choices  
is to understand the keys to  
And Communication Teams  
making smart ones. Why Smart  
And Professional Service  
People Make Dumb Choices



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takes you on a journey with  
some of the Bible's smartest  
people—such as Abraham and  
Sarah, David, and Peter—who  
also made some not-so-smart  
decisions. By looking at the  
choices they made, readers  
will discover the keys to

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avoiding similar mistakes and will learn principles that will keep them on the road to good decision-making. Why Smart People Make Dumb Choices provides ten keys to making smart decisions, including

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establishing the right  
relationships gathering the  
right information setting  
the right priorities  
choosing the right pathway  
The principles of smart  
decision-making found in  
this book will be helpful to

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anyone confronted with  
important choices—from the  
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housewife and mom trying to  
Profitable Client  
manage the challenges of her  
Relationships for Marketing  
busy day to the college  
student choosing his or her  
And Communication Teams  
friends to the leader trying  
And Professional Service  
to figure out the best

People

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Online Library Why Do  
Smart People Make Such  
direction for his A Practical  
organization.

Are you paid what you  
deserve by your clients?  
Learn to negotiate with your  
clients more profitably.  
This book will save you a

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fortune and maybe even make  
you a fortune. Its practical  
approach means you can apply  
the proven strategies in  
your business today. You  
will discover: How to  
confidently hold your price,  
How to say 'no' to clients

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to prepare for meetings with Procurement. Why Do Smart People Make Such Stupid Mistakes? is a practical negotiation guide to more profitable client relationships for marketing and communication agencies,



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Sales teams and professional  
service people.  
Negotiation Guide To More

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People

Andrew Yang, the founder of  
Venture for America, offers  
a unique solution to our  
country's economic and  
social problems—our smart

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job of innovating and  
building new businesses. As  
the Founder and CEO of  
Venture for America, Andrew  
Yang places top college  
graduates in start-ups for  
two years in emerging U.S.  
cities to generate job

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out of a vague desire for additional status and progress rather than from a genuine passion or fit. In Smart People Should Build Things, this self-described “recovering lawyer” and entrepreneur weaves together

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a compelling narrative of  
success stories (including  
his own), offering  
observations about the flow  
of talent in the United  
States and explanations of  
why current trends are  
leading to economic distress

Online Library Why Do Smart People Make Such Stupid Mistakes? A Practical and cultural decline. He also presents recommendations for both policy makers and job seekers to make entrepreneurship more realistic and achievable.

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Protect and grow your  
finances with help from this  
definitive and practical  
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Profitable Client  
guide to behavioral  
Relationships for Marketing  
Economics—revised and  
updated to reflect new  
And Communication Teams  
economic realities. In their  
And Professional Service  
fascinating investigation of  
People



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the ways we handle money,  
Gary Belsky and Thomas  
Gilovich reveal the  
psychological forces—the  
patterns of thinking and  
decision making—behind  
seemingly irrational  
behavior. They explain why

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So many otherwise savvy  
people make foolish  
financial choices: why  
investors are too quick to  
sell winning stocks and too  
slow to sell losing shares,  
why home sellers leave money  
on the table and home buyers

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don't get the biggest bang  
for their buck, why  
borrowers pay too much  
credit card interest and  
savers can't sock away as  
much as they'd like, and why  
so many of us can't control  
our spending. Focusing on

Online Library Why Do Smart People Make Such the decisions we make every day, Belsky and Gilovich provide invaluable guidance for avoiding the financial faux pas that can cost thousands of dollars each year. Filled with fresh insight; practical advice;

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and lively, illustrative  
Stupid Mistakes A Practical  
anecdotes, this book gives  
Negotiation Guide To More  
you the tools you need to  
Profitable Client  
harness the powerful science  
Relationships for Marketing  
of behavioral economics in  
any financial environment.

And Communication Teams  
And Professional Service  
"As a rule, I have found

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that the greater brain a man has, and the better he is educated, the easier it has been to mystify him" (Harry Houdini to Arthur Conan Doyle). Smart people are not only just as prone to making mistakes as everyone else--

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they may be even more susceptible to them. This is the "intelligence trap," the subject of David Robson's fascinating and provocative book. The Intelligence Trap explores cutting-edge ideas in our understanding of

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talented organizations can  
go wrong--from some of  
Thomas Edison's worst ideas  
to failures at NASA, Nokia,  
and the FBI. And he offers  
practical advice to avoid  
mistakes based on the  
timeless lessons of Benjamin

# Online Library Why Do Smart People Make Such Franklin, Richard Feynman, and Daniel Kahneman.

For anyone whose best-laid  
plans have been foiled by  
faulty thinking, Blunder  
reveals how understanding  
seven simple traps-Exposure

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Anxiety, Causefusion, Flat  
View, Cure-Allism,  
Infomania, Mirror Imaging,  
Static Cling-can make us all  
less apt to err in our daily  
lives.

And Communication Teams  
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People

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understand a common  
phenomenon” from the author  
of The Nature of Human  
Intelligence (Psychology  
Today). One need not look  
far to find breathtaking  
acts of stupidity committed  
by people who are smart, or

Online Library Why Do  
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even brilliant. The behavior  
of clever individuals—from  
presidents to prosecutors to  
professors—is at times so  
amazingly stupid as to seem  
inexplicable. Why do  
otherwise intelligent people  
think and behave in ways so

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destroy their livelihoods or  
even their lives? This is an  
investigation of  
psychological research to  
see what it can tell us  
about stupidity in everyday  
life. The contributors to

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the volume—scholars in  
various areas of human  
intelligence—present  
examples of people messing  
up their lives, and offer  
insights into the reasons  
for such behavior. From a  
variety of perspectives, the

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contributors discuss: The  
nature and theory of  
stupidity How stupidity  
contributes to stupid  
behavior Whether stupidity  
is measurable. While many  
millions of dollars are  
spent each year on



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intelligence research and  
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testing to determine who has  
the ability to succeed, next  
to nothing is spent to  
determine who will make use  
of their intelligence and  
not squander it by behaving  
stupidly. The contributors

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devastating consequences.  
“Marvelous, devilishly  
clever, and culturally  
timely book . . . A  
fascinating exploration.”  
—Choice “Easily readable and  
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